

FIXED INCOME STRATEGIES
**INTERMEDIATE
 GOV/CREDIT STRATEGY**

WINTRUST[®]
 CAPITAL MANAGEMENT

Fourth Quarter 2010

OBJECTIVES

The Intermediate Government/Credit Strategy seeks to preserve capital, achieve a maximum level of current income, and outperform the Barclays U.S. Intermediate Government/Credit Bond Index¹ with low volatility in returns. The assets are tactically invested in a blend of U.S. Treasury, government sponsored (U.S. agency and supranational), investment grade corporate, and mortgage securities with a maximum duration of ten years. Excess return opportunities are achieved through active security selection, sector allocation, and duration management.

CLASSIFICATION

Asset Class: Debt
 Style: Current Income
 Sector Focus: Government/Corporate/Mortgage
 Rating Class Focus: Investment Grade
 Maturity Range Focus: Intermediate (2-7 years)
 Geographic Focus: United States

OVERVIEW

Inception Date: June 30, 2008
 Total Fixed Income Assets: \$470.2 million
 Number of Holdings: 279
 Weighted Average YTM: 3.8%
 Weighted Average Effective Duration: 4.1 years
 Weighted Average Convexity: 0.08

INVESTMENT OFFERINGS

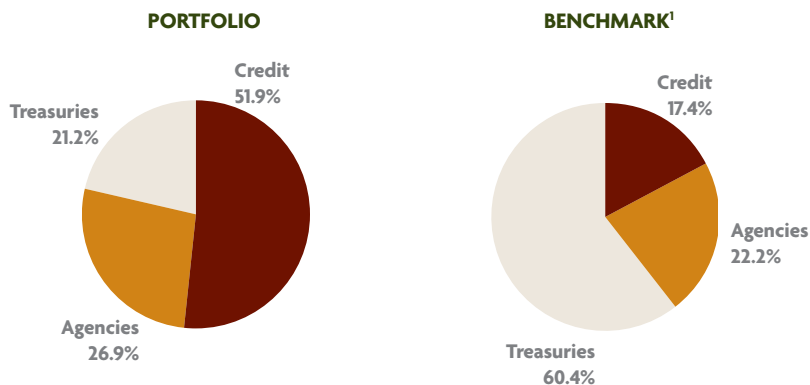
Private Client

Minimum to Invest: \$2 million
 Maximum Management Fee: 0.70%

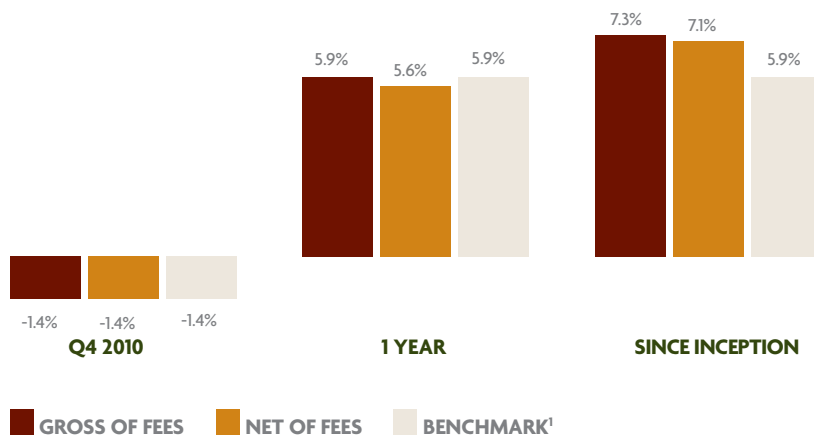
Institutional

Minimum to Invest: \$5 million
 Maximum Management Fee: 0.50%

Sector Weightings



Performance as of December 31, 2010



Investments in debt securities typically decrease in value when interest rates rise. This risk is usually greater for longer-term debt securities. Investment in lower-rated and non-rated securities presents a greater risk of loss to principal and interest than higher-rated securities.

To determine if this strategy is appropriate for you, carefully consider the investment objectives, risk factors, and expenses before investing.

Performance data quoted herein represents past performance. Past performance does not guarantee or indicate future results. All data is as of December 31, 2010 unless otherwise noted. Returns and net asset value will fluctuate. Performance figures have been reduced by the actual fees paid by composite accounts; applicable fees may vary depending on a number of factors, including the relevant fee schedule and portfolio size. Wintrust Capital Management Company, LLC's fees are available upon request and may be found in our Form ADV Part II. For performance current to the most recent month end, please call 866-WH-DIRECT.

Sector weightings are presented to illustrate examples of the securities bought and the diversity of areas in which we may invest, and may not be representative of current or future investments. Portfolio holdings subject to change and should not be considered investment advice. All holdings available upon request.

¹The Barclays Capital U.S. Intermediate Government/Credit Bond Index (BC Gov/Credit) is an unmanaged index based on all publicly issued intermediate government and corporate debt securities with maturities of 1-10 years. Index returns are provided to represent the investment environment existing during the time periods shown. The BC Gov/Credit represents securities in the Government and Credit Indices. The Government Index includes treasuries and agencies. The Credit Index includes publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements. For comparison purposes, each index is fully invested, which includes the reinvestment of income. The returns for the index do not include any transaction costs, management fees or other costs. The index is not available for direct investment.

Manager commentary represents an assessment of the market environment at a specific point in time and is not intended to be a forecast of future events, or a guarantee of future results. This information should not be relied upon by the reader as research or investment advice.

WINTRUST CAPITAL MANAGEMENT

Wintrust Capital Management is an SEC registered investment advisor and part of the Wintrust Wealth Management family of financial service providers. Established in 1981, Wintrust Capital Management provides sophisticated investment management services to private clients, businesses, and institutions, and currently manages \$1.3 billion of client assets².

INVESTMENT PROCESS

The Fixed Income Team utilizes a systematic and quantitative approach in constructing portfolios that meet the unique needs of each client. Before an investment is initiated, rigorous credit analysis is performed to ensure a diversified portfolio that maximizes return potential while providing high levels of capital preservation. This credit evaluation is coupled with an holistic set of investment analyses incorporating four key components: mathematical, technical, fundamental, and historical.

Our proprietary fixed income credit models serve as the foundation of credit analysis. Value drivers, such as liquidity and debt-to-equity ratios, play a critical role in determining the long term solvency of a credit. Drawing on price information from both the cash and credit default swap markets, credit risk as a function of time is assessed and used to optimize the portfolio. Measuring slopes of curves, both spot and forward, for each individual credit and discerning anomalies between them is an additional aspect of this analysis. Finally, active cash flow scenario analysis is performed to generate maximum performance opportunities. Insight into trading ranges of individual credits, supply factors, political concerns, as well as an overall historical perspective of rates serve as further drivers of performance enhancement.

MARKET OUTLOOK

The tactical changes we implemented throughout 2010, specifically an increased allocation to credit and an extension of duration for certain credits, continued to make a positive contribution to performance for the recent quarter. The best performing sectors in credit were energy and financials, which had been most severely battered earlier in the year. However, the government sector continues to present considerable challenges. With the significant dislocation in the long end of the curve, we increased our duration in this sector. Nevertheless, protecting against a rising interest rate environment and sustaining a competitive duration and some degree of yield remains difficult for risk-averse investors.

In order to capitalize on the recent compression in credit spreads, particularly in the financial and energy sectors, we continue to increase our exposure to interest-sensitive securities, such as floating rate investments and Mortgage-Backed Securities. We maintain a defensive posture regarding the potential increase in interest rates, and believe that Mortgage-Backed Securities supported by quality pools of mortgages represent value. We are monitoring market conditions to best position the portfolio for the potential rising rate environment and disruptions in the corporate bond market. Further, we will continue to evaluate opportunities in the credit and government sectors seeking to optimally balance the portfolio to achieve the highest possible returns on a risk adjusted basis.

MANAGEMENT TEAM



William N. Gregg
Director of Fixed Income Strategies

William brings over 25 years of trading and investment management experience, including 8 years leading and growing a successful alternative asset management company. He served as one of the original partners of a fixed income arbitrage hedge fund firm, Springfield International Investments, which grew to over \$1.8 billion in assets. He also founded Windy Hill Asset Management, a boutique firm specializing in global fixed income arbitrage. Most recently, William served as a Senior Portfolio Manager for Peak6 LLC.




Patrick M. Morrissey
Director of Tax-Exempt Strategies

Patrick has extensive industry experience, including 16 years running tax-exempt mutual funds. He served as Managing Director of Tax-Free Investments, managing or overseeing 11 Tax-Exempt mutual funds with \$15 billion under management at Bank One Investment Advisors Corp, now JPMorgan Fleming Investment Advisors. Most recently, Patrick acted as Managing Director and Head of Tax-Exempt Investments at FSI Capital where he developed, marketed, and managed tax-exempt alternative investment strategies.

Contact

For additional information on this or other Wintrust Capital Management investments, please contact:

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² As of December 31, 2010, includes \$590 million of assets from subsidiary Advanced Investment Partners, LLC