

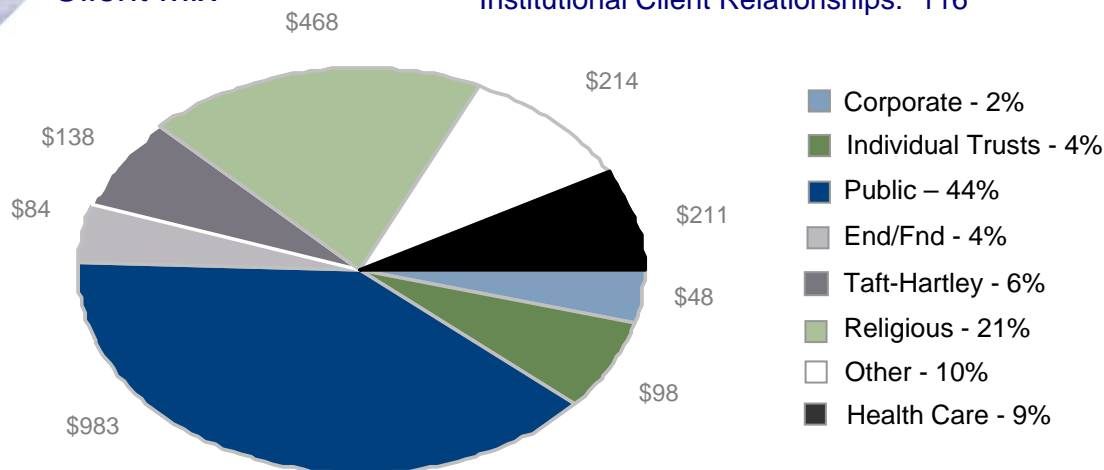


Great Lakes is an independent, employee-owned firm founded in 1990. Equity and fixed income approaches are based on proven concepts designed to achieve superior risk-adjusted returns. Today, we manage portfolios for a wide variety of clients including those who desire socially responsible investing.

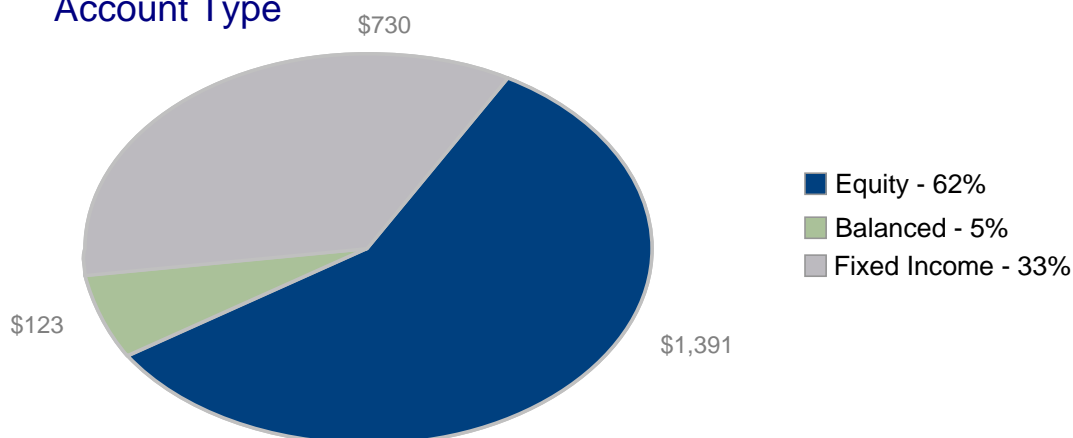
## Relationships and Assets Under Management

Total Assets Under Management: \$2,243.85 Million  
Institutional Client Relationships: 116

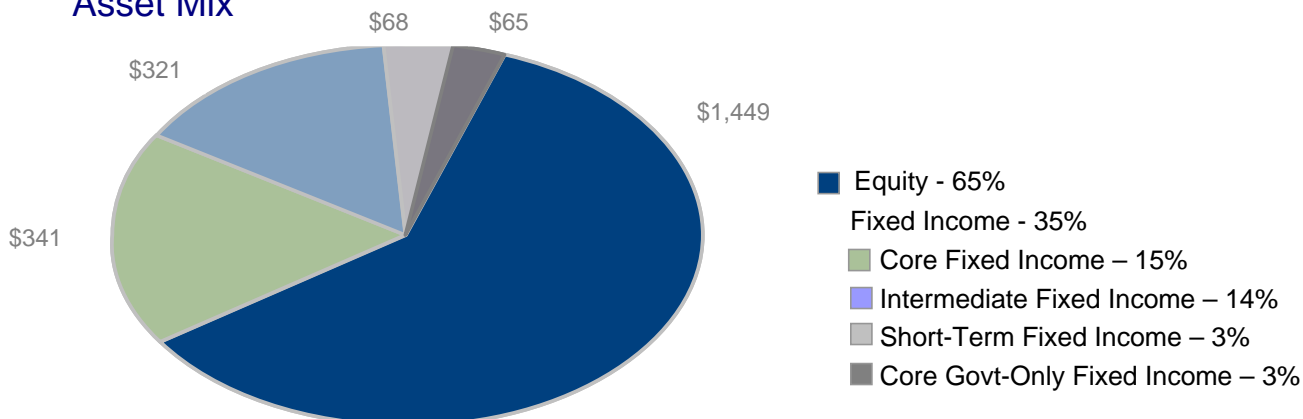
### Client Mix



### Account Type



### Asset Mix



For more information contact:  
Catherine Kelly or Tom Kiley at 312.553.3700



## Separate Account Investment Services

- Value Equity
- Balanced
- Fixed Income
- Socially Responsible

## Our Staff Is Here to Serve You

### Investment Professionals

#### Equity

Edward J. Calkins, CFA  
Managing Director  
ed@greatlakesadvisors.com

Wells L. Frice, CFA  
Equity Portfolio Manager and  
Research Analyst  
wfrice@greatlakesadvisors.com

#### Fixed Income

Stephen W. Rost  
Managing Director  
steve@greatlakesadvisors.com

Emily Li, CPA, CFA  
Fixed Income Portfolio Manager  
eli@greatlakesadvisors.com

### Client Service Professionals

Thomas R. Kiley  
Managing Director  
tkiley@greatlakesadvisors.com

Catherine A. Kelly  
Director of Sales and Marketing  
ckelly@greatlakesadvisors.com

Frank J. Harmon  
Relationship Manager  
fharmon@greatlakesadvisors.com

Roberta L. Cramer  
Operations Officer  
rcramer@greatlakesadvisors.com

Raymond O. Wicklander, Jr.  
Chairman Emeritus  
raywick@greatlakesadvisors.com

Heather M. Ludlum  
Chief Compliance Officer  
hludlum@greatlakesadvisors.com